



IT services and solutions for utility companies

Ness Technologies is a leading provider of comprehensive information technology solutions and services. We have been operating on European markets, particularly in Central and Eastern Europe, since 1990 and we have very strong know-how of the utilities sector.

The dynamic changes within this segment require very prompt and flexible response. Also thanks to a number of successful projects carried out in this sector, our professionals have exhaustive knowledge of this segment and its demands in these constantly changing market conditions related particularly to the consolidation of this industry and the energy market liberalization.

Our services have long been used by the largest producers and distributors of electricity, gas, heating and water in the Slovak Republic as well as abroad, e.g. in Czech Republic, Bulgaria and Romania. Ness has over 150 professional consultants at its disposal to serve the utility companies in Central Europe. By sharing knowledge and experiences Ness can effectively support its customers in markets, where the utilities are undergoing a transformation process.

Our solutions

We offer a comprehensive portfolio of services and solutions that provides customers with competitive advantage helps improve efficiency, reduce costs, promptly react to the changing business environment, and support sustained growth. Our company does not depend on technologies provided by one single supplier and, on the basis of a thorough analysis of customer needs and always chooses the most suitable solution on the basis of a thorough analysis of customer needs.

- enterprise resource planning and management systems (ERP)
- customer information systems (CIS)
- customer relationship management systems (CRM)
- industry specific solution SAP for Utilities (SAP IS-U)
- energy trade support systems
- energy trade risk management systems (TRM)
- energy balancing systems



- systems for optimisation of energy production
- Business Intelligence (BI)
- HR employee self-service solutions – HR portal
- document management systems (ECM)
- asset management and maintenance systems (EAM)
- maintenance management and planning systems (SAP PM, Maximo)
- supply chain management (SCM)
- geographic and operations and technical information systems (GIS, PTIS)
- specific information systems for energy industry (monitoring, emissions, permissions trade, etc.)
- business process optimisation
- IT infrastructure and security

Ness Technologies – your partner for good decisions

Ness Technologies (NASDAQ: NSTC and TASE: NSTC) is a global provider of IT and business services and solutions with specialized expertise in software product engineering; and system integration, application development, consulting and software distribution. Ness delivers its portfolio of solutions and services using a global delivery model combining offshore, near-shore and local teams. With about 7,800 employees, Ness has operations in North America, Europe, Israel and India, has customers in over 20 countries, and partners with numerous software and hardware vendors worldwide. For more information about Ness, visit www.ness.com

Ness in Slovakia currently employs over 400 people working in Bratislava, Košice and Banská Bystrica. The European Development Centre – Ness Development Centre – is also a part of the Slovak subsidiary. This centre is located in Košice, includes a branch in Banská Bystrica and specializes in software development and testing, and related specialized services for Ness customers from Western Europe and overseas.

Use our experiences

Our services

We offer a complete portfolio of services in the field of IT, system integration and program management.

- analyses and strategic consulting
- solution architecture designs
- custom development
- IT outsourcing
- sourcing of development and consultancy capacities for customers' own projects
- flexible delivery models, including IT projects, offshore and nearshore development and maintenance
- training, servicing and support
- application integration
- system testing and prophylaxis

Our partners and technologies

Our company does not depend on technologies provided by one single supplier. We always choose the most suitable solution on the basis of a thorough analysis of customer needs. We develop long-standing cooperation with world's leading information technology providers and we are constantly extending their range. In the territory of Central and Eastern Europe, we cooperate mainly with these partners:



ORACLE

Microsoft

McAfee

INDUS INTERNATIONAL



ProCom



IBM

EMC²
where information lives

Our customers

Our client basis includes prominent producers and distributors of heating, electric power, gas and water. We have been in long-standing relationship with many of them. Selected customers in this sector:

- Bratislavská teplárenská, a.s. - heat supply company
- Jadrová a vyradovacia spoločnosť, a.s. - nuclear and decommissioning company
- Martinská teplárenská, a.s. - heat supply company
- Slovenské elektrárne, a.s. – utility company
- Slovenský plynárenský priemysel, a.s. – gas company
- Slovenská elektrizačná prenosová sústava, a.s. – electricity transmission company
- Stredoslovenská energetika, a.s. – power supply company of central Slovakia
- Žilinská teplárenská, a.s. – heat supply company
- Východoslovenská vodárenská spoločnosť, a.s. – eastern Slovak waterworks
- Východoslovenská energetika, a.s. – eastern Slovak power supply company
- Schneider Electric Slovakia spol. s r.o.
- ČEZ Group
- RWE Energy Group Czech Republic
- České dráhy, a.s. – Czech railways – energetic infrastructure department
- Dalkia Česká republika, a.s.
- Pražská plynárenská, a.s. – Prague gas company
- Pražská energetika, a.s. – Prague electricity supplier
- Pražská teplárenská, a.s. – Prague heat generating company
- Lumius, s.r.o.

Východoslovenská vodárenská spoločnosť, a.s.

In 2006 we initiated a complex implementation of SAP IS-U/CCS solution integrated with SAP ERP and simultaneously started providing all related services. The implementation concerned all company processes supporting the IS-U/CCS functionality. The solution was also coordinated with the SIPO system of the postal company Slovenská pošta as well as with the ECM system Documentum. This implementation enabled the client to attain a reduction in the human-factor error-rate, consolidation of the application support for billing and other business processes using a unified platform for all its plants, improvement in the level of customer service by consolidation of billing data flow, disclosure of this data to the employees of contact centres and improved the monitoring of customers receivables.

Slovenská elektrizačná prenosová sústava, a.s.

Project of SAP-based information system implementation was deployed in August 2007. It aimed to carry out a transition from the existing ERP system MARK IV and at the same time provide all services required for a smooth transition to the new Euro currency. Apart from increasing the level of legal obligations support and reliable data processing achieved by applying proven international standardized procedures and standardized ERP system functionalities, the client also acquired other support processes helping them improve the overall company operation. This implementation resulted in the client streamlining their business processes and its linking to third-party software enabled consolidation in the exchange of finance and economy data.

Why cooperate with Ness

- We are a prominent local partner with a strong global background.
- We have a proven track record providing IT solutions and services with references from significant local and world organizations.
- We have unique know-how and professional approach to customers needs.
- We are technologically independent due to our partnerships with world's leading providers of IT solutions and services.
- Our advantage is high-quality project management in accordance with PRINCE2 method – our delivery guarantees quality, time and costs. We assist our customers in adapting to trends and legislative requirements promptly and efficiently.